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ABSTRACT

An annotated bibliography of publications providing information on grants and proposal writing is presented. University of the Pacific offices at which each publication can be obtained are also indicated. The publications are categorized as follows: basic grant directories; additional directories/books; how-to-do-it; foundation grants and sources of information (general, state--California, and international foundation directories); government grants and sources of information (general, individual federal agencies, and individual state agencies); corporate/business grants and sources of information; community foundation grants and sources of information; subject sources (general and specific subjects); proposal writing and grantsmanship; fund raising; newsletters and periodicals; information/subscription services; computerized search services/databases; and bibliographies. A title index is appended. (SW)

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GRANTS and PROPOSAL WRITING

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Aging; Area Programs/Studies; Art; Communication; Criminal Justice; Dance; Handicapped; History; International Programs and/or Studies; Languages and Linguistics; Librarianship; Literature, Poetry, Writing; Mathematics; Media; Medicine and Health; Microcomputers; Museums; Music; Policy Studies; Political Science; Psychology; Rehabilitation; Religion; Science; Social Change; Women; Youth Agencies.

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I. BASIC GRANT DIRECTORIES

CAMPUS LOCATIONS*

A. ANNUAL REGISTER OF GRANT SUPPORT.
Los Angeles: Academic Media.
Ref AS 911 A2 A61

DEV.	GRAD.	LIB.
1980-81	1980-81	Latest

Directory of fellowship and grant support covering both public and private sources. Revised annually. Organized by discipline. One of the best places to start.

B. CATALOG OF FEDERAL DOMESTIC ASSISTANCE.
U.S. Office of Management and Budget
Washington, D.C.: GPO.
Ref HC 106.5 A573

DEV.	GRAD.	LIB.
	Latest	Latest

Major source for government funding. Describes over 1,000 programs administered by 54 different federal departments, independent agencies commissions and councils. About 290 of these provide aid to individuals or to non-governmental agencies and organizations through various types of grant programs. This is the most comprehensive listing of federal programs and activities which provide assistance to the American public. Revised annually.

*Dev. = Development Office
Grad. = Graduate School Office
Lib. = Library

C. DIRECTORY OF RESEARCH GRANTS.
Compiled by William K. Wilson and Betty L. Wilson.
Scottsdale, AZ: Oryx Press.
Ref LB 2338 W75

DEV. | GRAD. 1978 | LIB. Latest

Arrangement by academic discipline.
Issued annually.

D. FOUNDATION DIRECTORY.
Ed. by Marianna Lewis.
New York: Foundation Center.
Ref AS 911 A2 F77

DEV. 1981 | GRAD. 1979 | LIB. 1981

THE directory of American foundations - non-profit, non-governmental organizations.
Lists over 3,000 foundations that have assets of at least $1 million or make grants of $100,000 annually.
Arranged by state, then by foundation.
Most important reference book on foundations in the U.S.

E. THE GRANTS REGISTER.
Chicago: St. James Press.
Ref LB 2371Z Z99 G76

DEV. | GRAD. 1977-79 | LIB. Latest

"Post-graduate awards in the English-speaking world."

II. ADDITIONAL DIRECTORIES/BOOKS

A. Allen, Herb, ed.
THE BREAD GAME: THE REALITIES OF FOUNDATION FUND RAISING.
Rev. ed. San Francisco: Glide Publications, 1974.
Ref HV 41 B82

DEV.	GRAD.	LIB.
		X

Helpful guide. Includes information on foundations, sample proposals, and grantsmanship for the Third World community.

B. _____.
SMALL CHANGE FROM BIG BUCKS
San Francisco: Bay Area Committee for Responsive Philanthropy, 1979.
Ref HV 98 C2 B3

DEV.	GRAD.	LIB.
X		X

The study explores the reasons for the failure of foundations to support social change activities.

C. Keeslar, Oreon.
FINANCIAL AIDS FOR HIGHER EDUCATION CATALOG, 10th ed.
Dubuque, IA: Wm. C. Brown.
Ref LB 2338 K26

DEV.	GRAD.	LIB.
		1982

D. Mathies, M. Lorraine, ed.
THE COLLEGE BLUE BOOK: SCHOLARSHIPS, FELLOWSHIPS, GRANTS AND LOANS.
New York: Macmillan.
Ref LA 226 H96s

DEV. | GRAD. | LIB. 1981

Arranged by discipline. Includes awards of financial assistance from high school seniors through post-doctoral. Both private and governmental programs included.

E. RESEARCH DEVELOPMENT DIRECTORY.
Washington, D.C.: Government Data Publications, 1981.

DEV. | GRAD. X | LIB.

F. SCHOLARSHIPS, FELLOWSHIPS, AND LOANS.
By S. Norman Feingold, v. 7.
Arlington, MA: Bellman Publishing Co.
Ref LB 2338 F29

DEV. | GRAD. | LIB. 1982

G. STUDENT AID - ANNUAL
Moravia, NY: Chronicle Guidance.
Ref LB 2338 C55a

DEV. | GRAD. | LIB. Latest

"All kinds of aid are included from essay awards and work-study programs to post-doctoral fellowships". Annual.

H. Toy, Henry, Jr.
FEDERAL DOLLARS FOR SCHOLARS
1st. ed. Washington: Nu-Toy, 1970.
Ref LB 2338 T75

DEV. | GRAD. | LIB. X

Resume of 401 programs sponsored by 36 federal agencies. No index.

I. USER'S GUIDE TO FUNDING RESOURCES: HOW TO GET MONEY FOR: EDUCATION, FELLOWSHIPS, SCHOLARSHIPS, YOUTH, THE ELDERLY, THE HANDICAPPED, WOMEN, CIVIL LIBERTIES, CONSERVATION, COMMUNITY DEVELOPMENT, ARTS AND HUMANITIES, DRUG AND ALCOHOL ABUSE, HEALTH.
Compiled and edited by Stephen E. Nowlan.
1st ed.
Radnor, PA: Chilton Book Co., 1975.
Ref AS 911 A2 H91

DEV. | GRAD. | LIB. X

"Compilers address their book to the relatively uninitiated in grant seeking, to small groups rather than to large research organizations that have had numerous grants in the past."

III. H O W - T O - D O - I T *

A. GRANT BUDGETING AND FINANCE: GETTING THE MOST OUT OF YOUR GRANT DOLLAR.
By Frea E. Sladek.
New York: Plenum Press, 1981.
HG 177 S57c

DEV. | GRAD. | LIB. X

Recent book on how to spend your grant money.

B. Smith, Craig and Eric Skjei.
GETTING GRANTS.
New York: Harper and Row, 1980.
HJ 275 S55 1980

DEV. | GRAD. | LIB. X

*For additional how-to-do-it sources, consult these sections: (1) foundations (IV.A.); (2) government (V.A.); (3) corporations (VI.K); (4) proposal writing (IX).

C. White, Virginia P. — DEV. | GRAD. | LIB. X
GRANTS: HOW TO FIND OUT ABOUT THEM AND WHAT TO DO NEXT.
New York: Plenum Press, 1975.
Ref Q 180 U5 W58

Excellent. Full of useful information. Discusses government grants, foundation grants, business and industry grants, etc. Has become a standard in the field.

D. Zallen, Harold and Eugenia M. Zallen. — DEV. | GRAD. | LIB. X
IDEAS PLUS DOLLARS: RESEARCH METHODOLOGY AND FUNDING.
Norman, OK: Academic World, Inc., 1976.
Ref Q 180 U5 Z22

Good source.

IV. FOUNDATION GRANTS AND SOURCES OF INFORMATION

A. GENERAL

1. Andrews, F. Emerson. — DEV. X | GRAD. | LIB.
FOUNDATION WATCHER.
Princeton, NJ: Princeton University Press, 1973.

2. CUMULATIVE LIST OF ORGANIZATIONS OF THE INTERNAL REVENUE CODE OF 1954. — DEV. X | GRAD. | LIB.
Department of the Treasury, April 30, 1980.

List of organizations filed as non-profit.

13

3. Dermer, Joseph.
THE NEW HOW TO RAISE FUNDS FROM FOUNDATIONS.
New York: Public Service Materials Center, 1979.
AS 911 A2 D434 1979

DEV.	GRAD.	LIB.
X		X

4. WHERE AMERICA'S LARGE FOUNDATIONS MAKE THEIR GRANTS, 1980.
New York: Public Service Materials Center, 1980.
Ref AS 911 A2 D43 1980

DEV.	GRAD.	LIB.
X		X

5. FACTS ON GRANTS.
Michigan: The Charles Stewart Mott Foundation, 1978.

DEV.	GRAD.	LIB.
X		

FOUNDATION CENTER PUBLICATIONS

6. COMSEARCH PRINTOUTS.
New York: Foundation Center.

DEV.	GRAD.	LIB.
X		

a. Subject: *Computer listing of recently awarded grants ($5,000 or more) in over 60 subject areas. Only grants to non-profit organizations included. Not all areas available on campus. Microfiche or photocopy. Annual.*

b. Geographic: *New series listing grants issued in a particular region. Available for ten states and two cities.*
CALIFORNIA, 1980.
Ref HV 97 A3 C15

DEV.	GRAD.	LIB.
		X

7. CORPORATE FOUNDATION PROFILES

DEV.	GRAD.	LIB.
X		

See Section VI.B.

8. FOUNDATION DIRECTORY
Ed. by Marianan Lewis
New York: Foundation Center
Ref AS 911 A2 F77

DEV.	GRAD.	LIB.
1979	1979	1981

See Section I. D.

9. FOUNDATION FUNDAMENTALS: A GUIDE FOR GRANTSEEKERS.
By Carol Kurzig.
New York: Foundation Center, 1981.
Ref HV 41 K87

DEV.	GRAD.	LIB.
		X

Good information on how to obtain grants from foundations.

10. FOUNDATION GRANTS INDEX.
New York: District of Columbia University Press.
Ref AS 911 A2 F771

DEV.	GRAD.	LIB.
X		Latest

Cumulative listing of grants reported bi-monthly in Foundation News. "Under each foundation name is a record of its grants arranged alphabetically by name or recipient." Indexed by subject and geographic location. An annual publication.

11. FOUNDATION GRANTS TO INDIVIDUALS.
New York: Foundation Center.
Ref LB 2336 F77

DEV.	GRAD.	LIB.
1979	1977	1982

Over 1,000 foundations that will make grants to individuals. These sources awarded grants in recent years to over 44,000 persons for a total of more than $81 million. Do not overlook this one.

12. NATIONAL DATABOOK.
New York: Foundation Center.
Ref AS 911 A2 F64

DEV.	GRAD.	LIB.
1979		Latest

Brief information on over 22,000 foundations and nonprofit organizations based on Internal Revenue Service records. Also includes data on 170 community foundations. Most comprehensive listing of grantmaking foundations available. Volume one arranged alphabetically by foundation name. Volume two lists foundations by state in descending order of grant totals.

13. SOURCE BOOK PROFILES.
New York: Foundation Center.

DEV.	GRAD.	LIB.
X		

14. FOUNDATION 500: AN INDEX TO FOUNDATION GIVING PATTERNS.
New York: Lawson Associates.
(On order)

DEV.	GRAD.	LIB.
		X

15. FOUNDATIONS THAT SEND THEIR ANNUAL REPORT.
New York: Public Service Materials Center, 1976.
Ref AS 911 A2 P97f 1976

DEV.	GRAD.	LIB.
		X

16. Freeman, David E.
THE HANDBOOK ON PRIVATE FOUNDATIONS.
Cabin John, MD: Seven Locks Press, 1981.
HV 97 A3 F73

DEV.	GRAD.	LIB.
		X

Provides insight into the private foundation but is not a directory of sources for potential funding.

17. Hillman, Howard.
THE ART OF WINNING FOUNDATION GRANTS.
New York: Vanguard, 1975.
Ref HV 41 H65

DEV. | GRAD. | LIB. X

Worthwhile.

18. Nielsen, W.
THE BIG FOUNDATIONS: A TWENTIETH CENTURY FUND STUDY.
New York: Columbia University Press, 1972.

DEV. X | GRAD. | LIB.

Critique of 33 large foundations.

19. THE 1980-81 SURVEY OF GRANT-MAKING FOUNDATIONS WITH ASSETS OF OVER $1,000,000 OR GRANTS OF OVER $100,000.
New York: Public Service Materials Center, 1980.
Ref AS 911 P97 1980-81

DEV. | GRAD. | LIB. X

20. RESEARCHING FOUNDATIONS, PARTS 1-2.
Los Angeles: Grantsmanship Center.
Pamphlet File: "Foundations, Charitable and Educational."

DEV. | GRAD. | LIB. x

Reprint from Grantsmanship Center News.

21. Taylor, Jim.
NEW YORK FOUNDATIONS PROFILE.
Williamsburg, KY: Davis-Taylor Association, 1976.

DEV. X | GRAD. | LIB.

"Designed to enhance the assemination of information on the larger foundations which are located in the state of New York."

	DEV.	GRAD.	LIB.
22. Urgo, Lewis A. A MANUAL FOR OBTAINING FOUNDATION GRANTS. By Louis A. Urgo and Robert J. Corcoran. Boston: R.J. Corcoran, 1971. Ref AS 911 A2 U75	X		
23. Weaver, Warren. U.S. PHILANTHROPIC FOUNDATIONS: THEIR HISTORY, STRUCTURE, MANAGEMENT AND RECORD. New York: Harper and Row Publishers, 1967.	X		

B. STATE FOUNDATION INFORMATION - CALIFORNIA

	DEV.	GRAD.	LIB.
1. COMSEARCH PRINTOUTS. California. New York: Foundation Center. Ref HV 97 A3 C15			X

See Section IV A. 6.b.

	DEV.	GRAD.	LIB.
2. GUIDE TO CALIFORNIA FOUNDATIONS. San Francisco: Northern California Foundations Group. Ref AS 911 A2 G94	1981		1981
3. NATIONAL DIRECTORY OF CORPORATE CHARITY, California Edition. By Sam Steinberg. San Francisco: Regional Youth Adult Project, 1981. Ref HG 4028 C6 S77	X		X

"First directory of corporate giving programs designed to be used by non-profit groups within California." 620 corporations included.

		DEV.	GRAD.	LIB.
4.	REGISTRY OF CHARITABLE TRUSTS, STATE OF CALIFORNIA, Sacramento, California. *State office in Sacramento where all California foundations must file Form CT-2 annually. These records are available for public inspection.*			
5.	WHERE THE MONEY'S AT: HOW TO REACH OVER 500 CALIFORNIA GRANT-MAKING FOUNDATIONS. Los Angeles: ICPR Publications, 1978. Ref HV 98 C3 W48	X		X

C. INTERNATIONAL FOUNDATION DIRECTORIES

		DEV.	GRAD.	LIB.
1.	Arlett, Allan A CANADIAN DIRECTORY TO FOUNDATIONS AND OTHER GRANTING AGENCIES. 3rd ed. Association of Universities and Colleges of Canada, 1973.	X		
2.	THE INTERNATIONAL FOUNDATION DIRECTORY. Ed. by H. V. Hodson Detroit, MI: Gale Research Co., 1979. Ref HV 157 1979 *Compiled from questionnaires sent out all over the world. Felt "need to cultivate and organize relations among foundations" internationally. Approximately 44 countries included.*			X
3.	Stromberg, Ann. PHILANTHROPIC FOUNDATIONS IN LATIN AMERICA. New York: Russell Sage Foundation, 1968. Ref HV 110.5 S92			X

V. GOVERNMENT GRANTS AND SOURCES OF INFORMATIO

A. GENERAL

	DEV.	GRAD.	LIB.
1. CATALOG OF FEDERAL DOMESTIC ASSISTANCE. U.S. Office of Management and Budget. Washington, D.C.: GPO. Ref HC 106.5 A573		Latest	Latest

See Section I.B.

	DEV.	GRAD.	LIB.
2. Des Marais, Philip. HOW TO GET GOVERNMENT GRANTS. New York: Public Service Materials Center, 1975. HJ 275 D46			X

Aimed at institutions wishing to obtain government grants.

	DEV.	GRAD.	LIB.
3. Holtz, Herman GOVERNMENT CONTRACTS: PROPOSALMANSHIP AND WINNING STRATEGIES. New York: Plenum Press, 1979. HD 3860 H64			X

Deals with public contracts and proposal writing. Business oriented.

	DEV.	GRAD.	LIB.
4. Mohrman, Kathryn. FEDERAL GRANTS: A BASIC HANDBOOK. Washington, D.C.: Association of American Colleges, 1977. LB 2342 M58			X

5. Scurlock, Reagan
GOVERNMENT CONTRACTS AND GRANTS FOR RESEARCH: A GUIDE FOR COLLEGE AND UNIVERSITIES.
Washington, DC: National Association of College and University Business Officers, 1975.
Ref KF 869 S43

DEV.	GRAD.	LIB.
	X	X

Consists of sections: 1) descriptors of the procedures of research contracts; 2) analyses of more than 100 clauses of research contracts; 3) principles of costing and with several specimen constracts; 4) a glossary of terms and an index.

6. U.S. GOVERNMENT MANUAL.
Washington, DC: GPO.
Ref JK 421 A3

DEV.	GRAD.	LIB.
		Latest

Annual publication. Contain basic information on governmental agencies.

B. FEDERAL - INDIVIDUAL AGENCIES

1. Department of Education

a. CATALOG OF FEDERAL EDUCATION ASSISTANCE PROGRAMS: AN INDEXED GUIDE TO THE FEDERAL GOVERNMENT'S PROGRAMS OFFERING EDUCATIONAL BENEFITS TO THE AMERICAN PEOPLE.
Washington, DC: GPO.
Ref LB 2825 U585c

DEV.	GRAD.	LIB.
	X	X

b. Horn, Robert E. — DEV. — GRAD. X — LIB.
THE GUIDE TO FEDERAL ASSISTANCE FOR EDUCATION, 2v.
New York: Appleton-Century-Crofts, 1975.

2. Department of Health and Human Services

a. THE GRANTS ADMINISTRATION MANUAL. — DEV. — GRAD. X — LIB.
Washington, DC: GPO. Current.

"This manual is intended to serve as a basic reference for those who are operationally engaged in the administrative and financial management of grants..."

3. Department of Labor

a. MANPOWER RESEARCH AND DEVELOPMENT PROJECTS. — DEV. — GRAD. — LIB. X
Washington, DC: GPO, 1974
HD 5723 A4584

"A listing of projects completed during the fiscal year 1972-74, grouped by subject matter to facilitate description of the research and development program and use of the materials. CETA guidelines and procedures for the submission of research and development proposals are included."

4. National Academy of Sciences

	DEV.	GRAD.	LIB.
a. THE NATIONAL RESEARCH COUNCIL IN 1979. Washington, DC: GPO, 1979.		X	

5. National Aeronautic and Space Administration

	DEV.	GRAD.	LIB.
a. NASA FACTBOOK. Orange, NJ: Academic Media, 1975. Ref TL 521.312 N27			X

Gives information on grants and research contracts already awarded.

6. National Endowment for the Humanities

	DEV.	GRAD.	LIB.
a. NATIONAL ENDOWMENT FOR THE HUMANITIES. ANNUAL REPORT. Washington, DC Ref LB 2301 N27			X

Review of grants awarded.

	DEV.	GRAD.	LIB.
b. PROGRAM ANNOUNCEMENT. Washington, DC: GPO.		X	

7. National Institute of Health

a. NIH FACTBOOK: GUIDE TO NATIONAL INSTITUTES OF HEALTH PROGRAMS AND ACTIVITIES.
Chicago: Marquis-Who's Who, 1976.
Ref RA 11 D6 N69

DEV.	GRAD.	LIB.
		X

"Provides data on available monies, research grants awarded, etc."

b. NIH EXTRAMURAL PROGRAMS.
Washington, DC: GPO, 1980.

DEV.	GRAD.	LIB.
	X	

Formerly Guide to National Institutes of Health Programs and Awards.

8. National Institute of Mental Health

a. RESEARCH SUPPORT PROGRAMS AND ACTIVITIES.
Washington, DC: National Institute of Mental Health, 1980.
(In process)

DEV.	GRAD.	LIB.
		X

9. National Institute on Drug Abuse

a. NATIONAL INSTITUTE ON DRUG ABUSE TRAINING GRANTS DIRECTORY.
Washington, DC: GPO, 1979.
ERIC Document ED 177-430.

DEV.	GRAD.	LIB.
		X

10. National Research Council

a. ANNUAL REPORT ON AWARDS
Washington, DC: GPO, 1980.

DEV.	GRAD.	LIB.
	X	

11. National Science Foundation

		DEV.	GRAD.	LIB.
a.	BASIC RESEARCH IN THE MISSION AGENCIES: AGENCY PERSPECTIVES ON THE CONDUCT AND SUPPORT OF BASIC RESEARCH. Washington, DC: GPO, 1978.		X	
b.	GRANTS FOR SCIENTIFIC RESEARCH. Washington, DC: GPO.		X	X
c.	GUIDE TO SCIENCE EDUCATION PROGRAMS FOR FISCAL YEAR 1981. Washington, DC: GPO. *"Programs in this publication reflect N.S.F.'s appropriations for 1981."*		X	
d.	NSF FACTBOOK. Orange, NJ: Academic Media, 1975. Ref Q 11 U58 N27 *"Guide to National Science Foundation programs and activities."*			X
e.	NATIONAL SCIENCE FOUNDATION GRANT ADMINISTRATION MANUAL. Washington, DC: National Science Foundation, 1973. *"Provides a compendium of policies and procedures for the administration of grants awarded by NSF for the grantee community and NSF staff."*		X	

f. NATIONAL SCIENCE FOUNDATION GRANTS AWARDS.
Washington, DC: GPO, 1974.

DEV.	GRAD.	LIB.
	X	

g. NATIONAL SCIENCE FOUNDATION GUIDE TO PROGRAMS FISCAL YEAR 1979.
Washington, DC: GPO.

DEV.	GRAD.	LIB.
	X	

"This guide is designed to provide summary information about NSF programs. Describes basic purpose of each activity, characteristics, elegibility requirements and closing dates."

12. Public Health Service

a. PROFILES OF GRANT PROGRAMS.
Washington, DC: GPO, 1974.
RA 295 A2 A43

DEV.	GRAD.	LIB.
	X	X

"A booklet which describes in detail the grant programs administered by the Public Health Service, such as for drug abuse, mental health, community mental health centers, child health, and human development."

b. RESEARCH GRANTS INDEX.
Washington, DC: GPO, 1976.
Ref RA 440.6 U58 1976 3v.

DEV.	GRAD.	LIB.
		X

Gives sources and programs. Published as a source of information on health research currently conducted by non-federal institutions supported by the health agencies in the Department of HEW.

C. STATE - INDIVIDUAL AGENCIES

1. California Arts Council

	DEV.	GRAD.	LIB.
a. ARTISTS IN RESIDENCE GRANT GUIDELINES. Sacramento, CA: California Arts Council. Pamphlet File: "Grants-in-Aid"			1982-83
b. ORGANIZATIONAL GRANT GUIDELINES. Sacramento, CA: California Arts Council. Pamphlet File: "Grants-in-Aid"			1982-83
c. PERFORMING ARTS TOURING PROGRAM: GRANT GUIDELINES. Sacramento, CA: California Arts Council. Pamphlet File: "Grants-in-Aid"			1983-84
d. SPECIAL PROGRAMS. Sacramento, CA: California Arts Council. Pamphlet File: "Grants-in-Aid"			1982-83

VI. CORPORATE/BUSINESS GRANTS AND SOURCES OF INFORMATION

	DEV.	GRAD.	LIB.
A. ANNUAL SURVEY OF CORPORATE CONTRIBUTIONS. New York: Conference Board. (On order)			X

B. Brownrigg, W. Grant.
EFFECTIVE CORPORATE FUNDRAISING.
New York: American Council for the Arts, 1982.
HG 177 B78

DEV.	GRAD.	LIB.
		X

C. BUSINESS SUPPORT OF THE ARTS REACHES $436 MILLION.
New York: Business Committee of the Arts, 1980.
Pamphlet File: "Arts and Society"

Fifth triennial survey of corporate support to the arts sponsored by BCA.

DEV.	GRAD.	LIB.
		X

D. CFAE CASEBOOK: A CROSS-SECTION OF CORPORATE AID-TO-EDUCATION.
New York: Council for Financial Aid to Education, 1980.
Ref LB 2342 C855

DEV.	GRAD.	LIB.
		X

E. CORPORATE 500: THE DIRECTORY OF CORPORATE PHILANTHROPY.
San Francisco: Public Management Institute, 1980.
Ref AS 911 A2 C82

What 500 large corporations give. Data includes policy statement, areas of interest, eligibility restrictions, sample grants.

DEV.	GRAD.	LIB.
		X

F. CORPORATE FOUNDATION PROFILES. DEV. GRAD. LIB.
New York: Foundation Center. X

Over 200 company-sponsored foundations analyzed.

G. CORPORATE FUND RAISING DIRECTORY. DEV. GRAD. LIB.
New York: Public Service Materials Center. X
(On order)

H. DUN AND BRADSTREET REFERENCE BOOK OF CORPORATE MANAGEMENTS. DEV. GRAD. LIB.
New York: Dun and Bradstreet. X
(On order)

Directory of top executives.

I. EXPLORING THE ELUSIVE WORLD OF CORPORATE GIVING. DEV. GRAD. LIB.
Los Angeles: Grantsmanship Center. X
Pamphlet File: "Foundations, Charitable and Educational".

Reprint from Grantsmanship Center News.

J. GUIDE TO CORPORATE GIVING IN THE ARTS II. DEV. GRAD. LIB.
Ed. by Robert Porter. X
New York: American Council for the Arts, 1981.
Ref NX 711 U5 G9.

K. Hillman, Howard. DEV. GRAD. LIB.
THE ART OF WINNING CORPORATE GRANTS. X
New York: Vanguard, 1980.
HG 177 H47

L. HOW CORPORATIONS CAN AID COLLEGES AND UNIVERSITIES.
New York: Council for Financial Aid to Education, 1978.
HG 4028 C6 H84

DEV. | GRAD. | LIB. X

M. Koch, Frank.
THE NEW CORPORATE PHILANTHROPY: HOW SOCIETY AND BUSINESS CAN PROFIT.
New York: Plenum Press, 1979.
HD 60.5 U5 K6

DEV. | GRAD. | LIB. X

N. NATIONAL DIRECTORY OF ARTS AND EDUCATION SUPPORT BY BUSINESS CORPORATIONS.
By Daniel Millsaps.
Washington, DC: Washington International Arts, 1982.
(On order)

Information about 3,000 corporations that have awarded grants for arts and education related projects.

DEV. | GRAD. | LIB. X

O. NATIONAL DIRECTORY OF CORPORATE CHARITY, California Edition.
By Sam Steinberg.
San Francisco: Regional Youth Adult Project, 1981.
Ref HG 4028 C6 S77.

See Section IV.B.3.

DEV. | GRAD. | LIB. X

P. TAFT CORPORATE DIRECTORY.
Ed. by D. Brodsky.
Washington, DC: Taft Corporation.

DEV. X | GRAD. | LIB.

VII. COMMUNITY FOUNDATION GRANTS AND SOURCES OF INFORMATION

A. COMMUNITY FOUNDATIONS. DEV. GRAD. LIB. X
Los Angeles: Grantsmanship Center.
Pamphlet File: "Foundations, Charitable and Educational."

Reprint from Grantsmanship Center News.

B. HANDBOOK OF COMMUNITY FOUNDATIONS: THEIR FORMATION, DEVELOPMENT AND OPERATION. DEV. GRAD. LIB. X
By Eugene C. Struckhoff.
New York: Council on Foundations, 1977.
Ref HV 35 S87

VIII. SUBJECT SOURCES

A. GENERAL

1. AWARDS, HONORS, AND PRIZES. DEV. GRAD. LIB. X
Ed. by Paul Wasserman.
Detroit: Gale, 1981.
Ref AS 8 W38

General. International directory of awards and their donors from art to business to sports to law to advertising to fashion.

2. Broman, John
GRANTSMANSHIP RESOURCES FOR THE ARTS AND HUMANITIES.
Los Angeles: Grantsmanship Center, 1980.
(In process)

DEV.	GRAD.	LIB.
		X

Reprint from Grantsmanship Center News.

3. Coleman, William, ed.
CASEBOOK OF GRANT PROPOSALS IN THE HUMANITIES.
New York: Neal-Schuman, 1982.
Ref AZ 188 U5 C37

DEV.	GRAD.	LIB.
		X

See Section IX.B.

4. _____.
GRANTS IN THE HUMANITIES: A SCHOLAR'S GUIDE TO FUNDING SOURCES.
New York: Neal-Schuman, 1980.
Ref AZ 507 C58

DEV.	GRAD.	LIB.
		X

Good source. Contains information on writing the proposal; gives a sample proposal; and lists pertinent granting agencies. Indexed by subject in the humanities and places for study. Some subjects included are languages, literature, classics, drama, music, history, philosophy, religion, and art history.

5. Federal Council on the Arts and the Humanities.
CULTURAL DIRECTORY II: FEDERAL FUNDS AND SERVICES FOR THE ARTS AND THE HUMANITIES.
Washington: Smithsonian Press, 1980.
Ref NX 735 F42 1980.

DEV. GRAD. LIB. X

"Provides useful information about more than 300 direct and indirect sources of federal assistance for endeavors by individuals, institutions and organizations."

6. GUIDE TO CORPORATE GIVING IN THE ARTS II.
Ref NX 711 U5 G9 1981

DEV. GRAD. LIB. X

See Section VI.J.

7. INTERNATIONAL AWARDS IN THE ARTS; FOR GRADUATE AND PROFESSIONAL STUDY.
New York: Institute of International Education, 1969.
Ref NX 398 I59 1969

DEV. GRAD. LIB. X

Lists awards in the U.S. open to foreign nationals plus awards outside the U.S. open to U.S. nationals. Programs in archaeology, architecture, art education, creative writing, dance, music, theatre arts, etc. Book is out-dated unfortunately.

8. MATCHING GIFTS TO THE ARTS.
New York: Business Committee for the Arts, Inc., 1980.
Pamphlet File: "Arts and Society"

DEV. GRAD. LIB. X

9. MILLIONS FOR THE ARTS: FEDERAL AND STATE CULTURAL PROGRAMS.
Washington, DC: Washington International Arts Letter, 1972.
Ref N 8837 M65

DEV. | GRAD. | LIB. X

An exhaustive Senate report. A compendium of facts and information on money sources for the arts and art education for schools, libraries, museums, individuals, orchestra, ballets, poets, sculptors, writers, etc.

10. Millsaps, Daniel W.
PRIVATE FOUNDATIONS AND BUSINESS CORPORATIONS ACTIVE IN ARTS/HUMANITIES/ EDUCATION.
Washington, DC: Washington International Arts Letter, 1974.
Ref NX 711 U5 M65 V.2

DEV. | GRAD. | LIB. X

Alphabetical list of private foundations with a code indicating particular discipline. Not well - indexed. Has section on corporate support and note on obtaining foundation grants. Gives more information than vol. 1 which is entitled: Private Foundations Active in the Arts. (Ref NX 711 U5 P96 v.1)

11. NATIONAL DIRECTORY OF ARTS AND EDUCATION SUPPORT BY BUSINESS CORPORATIONS.
Washington, DC: Washington International Arts Letter, 1981.

DEV. | GRAD. | LIB. X

See Section VI.N.

12. NATIONAL DIRECTORY OF GRANTS AND AID TO INDIVIDUALS IN THE ARTS INTERNATIONAL. 4th ed.
By Daniel Millsaps.
Washington, DC: Washington International Arts Letter, 1980.
Ref NX 398 G611 1980

DEV. GRAD. LIB. X

Contains "listing of most grants, prizes, and awards for professional work in the U.S. and abroad, and information about universities and schools which offer special aid to students."

13. 126 WAYS TO SUPPORT THE ARTS.
New York: Business Committee for the Arts.
Pamphlet File: "Arts and Society"

DEV. GRAD. LIB. X

14. Searles, Aysel, Jr.
GUIDE TO FINANCIAL AIDS FOR STUDENTS IN ARTS AND SCIENCES FOR GRADUATE AND PROFESSIONAL STUDY. 2nd ed.
New York: Arco, 1974.
Ref LB 2338 S43 1974

DEV. GRAD. LIB. X

15. SMITHSONIAN OPPORTUNITIES FOR RESEARCH AND STUDY IN HISTORY, ART, SCIENCE.
Washington, DC: Smithsonian Institution.
Pamphlet File: "Scholarships and Fellowships."

DEV. GRAD. LIB. Latest

Annual.

16. White, Virginia.
GRANTS FOR THE ARTS.
New York: Plenum Press, 1980.
Ref NX 398 W42

DEV. GRAD. LIB. X

Excellent book for the arts. "Designed to provide basic information on all aspects of seeking financial assistance for... the arts as well as those fields closely related to the arts." Areas include general arts, visual arts, museums, crafts, film and video, music, dance, theater, literature, and historical preservation. Both public funding and private funding discussed.

SPECIFIC SUBJECTS

1. Aging

a. Broman, John
GRANTSMANSHIP RESOURCES FOR PROGRAMS IN AGING.
Los Angeles: Grantsmanship Center, 1980.
(In process)

DEV. GRAD. LIB. X

Grantsmanship Center News reprint.

b. FUNDING IN AGING: PUBLIC, PRIVATE, AND VOLUNTARY. 2nd ed.
Garden City, NY: Adelphi University Press, 1979.
Ref HV 1450 F98 1979

DEV. GRAD. LIB. X

2. Area Studies

a. AIDS TO INDIVIDUAL SCHOLARS — DEV. — GRAD. — LIB. X
New York: American Council of Learned Societies.
Pamphlet File: "Scholarships and Fellowships."

An annual announcement. Includes grants for research on Chinese civilization, East European studies, research fellowships for recent Ph.D.'s, etc.

b. FELLOWSHIPS AND GRANTS FOR RESEARCH. — DEV. — GRAD. — LIB. X
New York: Social Sciences Research Council.
Pamphlet File: "Scholarships and Fellowships."

For both social sciences and humanities. Includes dissertation fellowships and post-doctoral grants for international research on and for Africa, China, Japan, Korea, Latin America, Near and Middle East, South Asia and Southeast Asia. Annual.

3. Art*

a. AMERICAN ART DIRECTORY, 48th ed. — DEV. — GRAD. — LIB. X
Dorothy B. Gilbert, ed.
New York: R.R. Bowker Co., 1980.
Ref N 50 A51

**See Section VIII.A. for additional sources.*

b. Dowley, Jennifer. DEV. GRAD. LIB. X
MONEY BUSINESS GRANTS AND AWARDS FOR CREATIVE ARTISTS.
Boston: Artists Foundation, 1978.
Ref NX 397 D68

4. Communication

a. FUNDING RESOURCES FOR THE COMMUNICATION ARTS AND SCIENCES. DEV. GRAD. LIB. X
By Susan A. Hellweg.
Annandale, VA: Speech Communication Association, 1979.
Ref P 91.5 U5 H44

5. Criminal Justice

a. INVENTORY OF POTENTIAL FUNDING SOURCES FOR CRIMINAL JUSTICE EDUCATION PROGRAMS. DEV. GRAD. LIB. X
Washington, DC: Positive Futures, 1978.
ERIC Document ED 172-718.

6. Dance

a. THE DANCE CATALOG. DEV. GRAD. LIB. X
Ed. by Nancy Reynolds
New York: Harmony Books, 1979.
Ref GV 1594 D36 1979

Has section on funding - government and private support for dance.

7. Handicapped

a. HANDICAPPED FUNDING DIRECTORY: A GUIDE TO SOURCES OF FUNDING IN THE U.S. FOR HANDICAPPED PROGRAMS AND SERVICES.
Ed. by B. J. Eckstein.
Oceanside, NY: Research Grant Guides, 1978.
Ref HV 3006 A4 H23 1978/79.

DEV. | GRAD. | LIB. X

Includes both government and private sources.

b. RESOURCE GUIDE: RECREATION AND LEISURE FOR HANDICAPPED INDIVIDUALS - INFORMATION RESOURCES, FUNDING GUIDE, PUBLICATIONS AVAILABLE FROM FEDERAL SOURCES.
Washington, DC: U.S. Department of Health, Education, and Welfare, 1979.
Ref GV 183.5 U53 1979

DEV. | GRAD. | LIB. X

8. History

a. GRANTS AND FELLOWSHIPS OF INTEREST TO HISTORIANS.
Washington, DC: American Historical Association.
(On order)

DEV. | GRAD. | LIB. 1982-83

b. SMITHSONIAN OPPORTUNITIES FOR RESEARCH AND STUDY IN HISTORY, ART, SCIENCE.

DEV. | GRAD. | LIB. X

See Section VIII.A. 15.

9. International Programs and/or Studies

a. CISP INTERNATIONAL STUDIES FUNDING BOOK. DEV. GRAD. LIB. X
New York: Council for Intercultural Studies and Programs, 1982.
(On order)

b. Cohen, Gail, ed. DEV. GRAD. LIB. X
TEACHING ABROAD.
New York: Institute of International Education, 1976.
Ref LB 2283 C67 1976

c. FELLOWSHIP GUIDE FOR WESTERN EUROPE. 5th ed. DEV. GRAD. LIB. X
Pittsburgh: Council for European Studies, 1981.
Ref LB 2339 E9 M12

"Intended for American graduate students, faculty, and researchers in the social sciences and humanities who need funds for study or research in Western Europe."

d. FULBRIGHT GRANTS AND OTHER GRANTS FOR GRADUATE STUDY ABROAD 1982-83. DEV. GRAD. LIB. X
New York: Institute of International Education.
Pamphlet File: "Scholarships and Fellowships."

e. FULBRIGHT LECTURING AND RESEARCH AWARDS ABROAD, 1982-83. DEV. GRAD. LIB. X
Washington, DC: Council for International Exchange of Scholars, 1981.
Pamphlet File: "Scholarships and Fellowships."

f. Garraty, John
THE NEW GUIDE TO STUDY ABOARD: SUMMER AND FULL YEAR PROGRAMS FOR... STUDENTS... AND TEACHERS.
New York: Harper and Row, 1981.
Ref LB 2376 G23 1981

DEV. | GRAD. | LIB. X

g. GRANTS AND FELLOWSHIPS GUIDE.
Columbia, SC: International Studies Association, 1981.
Ref JX 1291 G76 1981

DEV. | GRAD. | LIB. X

Special issue of International Studies Newsletter. Includes listings of both governmental agencies and foundations in the field of international studies.

h. GRANTS AND FELLOWSHIPS IN INTERNATIONAL STUDIES.
Ed. by Angela M. Hardy.
Pittsburgh: University of Pittsburgh International Studies Association, 1978.
Ref LB 2338 G76 1978

DEV. | GRAD. | LIB. X

i. HANDBOOK ON INTERNATIONAL STUDY FOR U.S. NATIONALS: STUDY IN EUROPE.
New York: Institute of International Education, 1976.
Ref LB 2376 H23u 1976 pt.1

DEV. | GRAD. | LIB. X

Contains section "Awards for Study and Research Abroad." Most are for graduate work, including post-doctoral awards.

j. HANDBOOK ON INTERNATIONAL STUDY FOR U.S. NATIONALS: STUDY IN THE AMERICAN REPUBLICS AREA.
New York: Institute of International Education, 1976.
Ref LB 2376 H23u 1976 pt.2

DEV. | GRAD. | LIB. X

Contains section "Awards for Study and Research Aboard." Most are for graduate work, including post-doctoral awards.

k. STUDY ABOARD; INTERNATIONAL SCHOLARSHIPS; INTERNATIONAL COURSES.
Paris: UNESCO, 1980.
Ref LB 2338 S93

DEV. | GRAD. | LIB. Latest

10. Languages and Linguistics

a. GUIDE TO GRANTS AND FELLOWSHIPS IN LANGUAGES AND LINGUISTICS.
Washington, DC: Center for Applied Linguistics.
Pamphlet File: "Scholarships and Fellowships."

DEV. | GRAD. | LIB. 1981-82

Includes both private and public funding sources.

b. TRANSLATION AND TRANSLATORS: AN INTERNATIONAL DIRECTORY AND GUIDE.
By Stefen Congrat-Butlar.
New York: Bowker, 1979.
Ref P 306 A2 C6

DEV. | GRAD. | LIB. X

11. Librarianship

		DEV.	GRAD.	LIB.
a.	Baker and Taylor. WINNING THE MONEY GAME: A GUIDE TO COMMUNITY BASED LIBRARY FUNDRAISING. New York, 1979. Z 683 B18			X
b.	Boss, Richard W. GRANT MONEY AND HOW TO GET IT: A HANDBOOK FOR LIBRARIANS. New York: Bowker, 1980. Z 683 B67			X
c.	Corry, Emmett. GRANTS FOR LIBRARIES. Littleton, CO: Libraries Unlimited, 1982. (On order)			X
d.	FEDERAL PROGRAMS FOR LIBRARIES: A DIRECTORY. Comp. by Lawrence Leonard. Washington, DC: Office of Libraries and Learning Resources, 1979. ERIC Document ED 180-500.			X
e.	FUNDING ALTERNATIVES FOR LIBRARIES. By Patricia Breivik. Chicago: American Library Association, 1979. Z 683 F83			X

12. Literature, Poetry, Writing

a. FELLOWSHIPS AND GRANTS. DEV. GRAD. LIB. X
P.M.L.A. (Modern Language Association of American Publications)
September Issue.

This directory issue contains a section each year on grants and fellowships in literature and related areas.

b. GRANTS AND AWARDS AVAILABLE TO AMERICAN WRITERS. 10th ed. DEV. GRAD. LIB. X
New York: P.E.N. American Center, 1979.
Ref PN 171 P75 G76

c. LIST OF GRANTS AND AWARDS AVAILABLE TO FOREIGN WRITERS. DEV. GRAD. LIB. X
New York: P.E.N. American Center
Ref AS 911 A2 L77

d. Poets and Writers, Inc. DEV. GRAD. LIB. X
100 GRANTS, FELLOWSHIPS, AND PRIZES OFFERED IN THE U.S. TO POETS AND FICTION WRITERS.
New York, 1978.
Ref PN 171 P75 P6 1978

13. Mathematics

a. American Mathematical Society. ASSISTANTSHIPS AND FELLOWSHIPS IN THE MATHEMATICAL SCIENCES IN 1980-81. Providence, RI, 1980. Ref LB 2338 A84

DEV. | GRAD. | LIB. X

Special issue of NOTICES.

b. FELLOWSHIPS AND RESEARCH OPPORTUNITIES IN THE MATHEMATICAL SCIENCES, 1975-76. Washington, DC: National Academy of Sciences. Pamphlet File: "Scholarships and Fellowships."

DEV. | GRAD. | LIB. X

Later information contained in the December issues of the American Mathematical Society's NOTICES.

14. Media

a. Gadney, Alan. GADNEY'S GUIDE TO 1,800 INTERNATIONAL CONTESTS, FESTIVALS AND GRANTS IN FILM AND VIDEO, PHOTOGRAPHY, TV - RADIO, BROADCASTING, WRITING, POETRY, PLAY-WRITING, AND JOURNALISM. Glendale, CA: Festival Publications, 1978. Ref PN 1993.4 G3

DEV. | GRAD. | LIB. X

Has general section covering all media for grants/fellowships; foundation grants, etc. - plus a few listings of grants under individual media, i.e. photography, film, etc. Some are for students only.

		DEV.	GRAD.	LIB.
b.	EDUCATIONAL MEDIA YEARBOOK. Littleton, CO: Libraries Unlimited. Ref LB 1028.3 E22 *"Directory of Funding Sources" included. Annual publication.*			Latest
c.	HOW TO GET GRANTS TO MAKE FILMS AND VIDEO: A GUIDE TO MEDIA GRANTS. Santa Barbara, CA: Film Grants Research, 1978. (On order)			X

5. Medicine and Health

		DEV.	GRAD.	LIB.
a.	DIRECTORY OF FEDERAL HEALTH/MEDICINE GRANTS AND CONTRACTS PROGRAMS. Bethesda, MD: Science and Health Publications. Ref RA 7.5 N37d 1979 *Annual.*			X
b.	MEDICAL AND HEALTH INFORMATION DIRECTORY: A GUIDE TO... GOVERNMENT AGENCIES... GRANT-AWARD SOURCES... Detroit: Gale, 1977. Ref R 118.4 U5 M48 *Includes foundations and grant awarding organizations as well as federal and domestic assistance programs.*			X

c. Broman, John. | DEV. | GRAD. | LIB. X
GRANTSMANSHIP RESOURCES FOR MENTAL HEALTH SERVICES.
Los Angeles: Grantsmanship Center, 1980.
(In process)

Reprint from Grantsmanship Center News. Includes sources to consult, organizations, and agencies.

16. Microcomputers

a. FUNDING REPORT FOR MICROCOMPUTERS. | DEV. | GRAD. | LIB. X
Bell and Howell Microcomputer Systems, 1979.
Ref HG 177 B435

Identifies sources of financial support available to educational institutions to help them acquire microcomputer technology for instruction.

17. Museums

a. NATIONAL MUSEUM ACT: GUIDELINES FOR GRANT PROGRAMS FOR PROFESSIONAL TRAINING AND ASSISTANCE IN CONSERVATION AND MUSEUM PRACTICES. | DEV. | GRAD. | LIB. 1982
Washington, DC: Smithsonian Institution.
Pamphlet File: "Grants-in-Aid"

18. Music

a. CAREER GUIDE FOR THE YOUNG AMERICAN SINGER.
New York: Central Opera Service, 1978.
Ref ML 17 C39

DEV.	GRAD.	LIB.
		X

b. THE MUSICIAN'S GUIDE: THE DIRECTORY OF THE WORLD OF MUSIC. 6th ed.
Chicago: Marquis Academic Media, 1980.
Ref ML 13 M98

Section on foundations, music competitions.

DEV.	GRAD.	LIB.
		X

c. POST-BACCALAUREATE GRANTS AND AWARDS IN MUSIC.
Washington, DC: Music Educators National Conference, 1974.
Ref ML 3795 M98

DEV.	GRAD.	LIB.
		X

d. SONGWRITER'S MARKET.
Cincinnati, OH: Writer's Digest Books.
Ref MT 67 S657

Annual. Contains a small section on contests and awards.

DEV.	GRAD.	LIB.
		Latest

19. Policy Studies

a. POLICY GRANTS DIRECTORY: A DIRECTORY DESCRIBING GOVERNMENTAL AND PRIVATE FUNDING SOURCES FOR POLICY STUDIES RESEARCH.
Urbana,IL: Policy Studies Organizations, 1977.
Ref HJ 275 P76 1977

DEV.	GRAD.	LIB.
		X

20. Political Sciences

	DEV.	GRAD.	LIB.
a. RESEARCH SUPPORT FOR POLITICAL SCIENTISTS. Compiled by Stephen Szabo. Washington, DC: American Political Science Association, 1981. 2nd ed. Ref JA 88 U6 S97 1981			X

21. Psychology

	DEV.	GRAD.	LIB.
a. GUIDE TO RESEARCH SUPPORT. Ed. by Robert P. Lowman. Washington, DC: American Psychological Association, 1981. (On order)			X

22. Rehabilitation

	DEV.	GRAD.	LIB.
a. Broman, John. GRANTSMANSHIP RESOURCES FOR REHABILITATION PROGRAMS. Los Angeles: Grantsmanship Center, 1980. (In process) *Grantsmanship Center News reprint.*			X

23. Religion

	DEV.	GRAD.	LIB.
a. Robinson, Peter S., ed. FOUNDATION GUIDE FOR RELIGIOUS GRANT SEEKERS. Missoula, MT: Scholars Press, 1979. Ref BV 774.5 R62			X

24. Science

	DEV.	GRAD.	LIB.
a. National Science Foundation. GRANTS FOR SCIENTIFIC RESEARCH. Washington, DC, 1973. Pamphlet File: "Grants-in-Aid".		X	X

25. Social Change

	DEV.	GRAD.	LIB.
a. Shellow, Jill R. THE GRANTSEEKERS GUIDE: A DIRECTORY FOR SOCIAL AND ECONOMIC JUSTICE PROJECTS. Chicago: National Network of Grantmakers, 1981. Ref HV 97 A3 S53			X

26. Women

	DEV.	GRAD.	LIB.
a. American Association of University Women. EDUCATIONAL FINANCIAL AIDS: A GUIDE TO SELECTED FELLOWSHIPS, SCHOLARSHIPS AND INTERNSHIPS IN HIGHER EDUCATION. Washington, DC, 1976. Ref LB 2338 A51			X
b. DIRECTORY OF FINANCIAL AIDS FOR WOMEN. Compiled by Gail Ann Schlachter. Los Angeles: Reference Services Press, 1978. Ref LB 2338 D59			X (2nd ed. on order)

c. DIRECTORY OF SPECIAL OPPORTUNITIES FOR WOMEN.
Ed. by M. M. Doss.
Garrett Park, MD: Garrett Park Press, 1981.
Ref HD 6058 D8

DEV. GRAD. LIB. X

Contains some information on foundations/ grants. Also includes organizations which may provide financial aid.

d. EDUCATIONAL FINANCIAL AID SOURCES FOR WOMEN.
New York: Clairol Loving Care Scholarship Program.
Pamphlet File: "Scholarships and Fellowships."

DEV. GRAD. LIB. X

e. Ekstrom, Ruth
FINDING FUNDS FOR PROGRAMS RELATING TO WOMEN'S EDUCATIONAL EQUITY.
Washington: GPO, 1978.
Ref LC 1752 E38

DEV. GRAD. LIB. X

f. FINANCIAL AID: A PARTIAL LIST OF RESOURCES FOR WOMEN.
Washington, DC: Project on the Status and Education of Women, 1978.
Pamphlet File: "Scholarships and Fellowships."

DEV. GRAD. LIB. X

g. Ford Foundation.
FINANCIAL SUPPORT OF WOMEN'S PROGRAMS IN THE 1970'S: A REVIEW OF PRIVATE AND GOVERNMENT FUNDING IN THE U.S. AND ABROAD.
New York, 1979.
HQ 1154 F69

DEV. GRAD. LIB. X

h. Griffin, Moira.
FUNDING FOR WOMEN'S PROGRAMS.
Los Angeles: Grantsmanship Center, 1980.
(In process)

DEV. | GRAD. | LIB. X

Reprint from Grantsmanship Center News.

i. Jawin, Ann.
A WOMEN'S GUIDE TO CAREER PREPARATION: SCHOLARSHIPS, GRANTS, AND LOANS.
New York: Doubleday, 1979.
Ref HF 5382.5 U5 J38.

DEV. | GRAD. | LIB. X

Geared toward the women who is either returning to work after several years or seeking a career change.

j. WOMEN AND FELLOWSHIPS, 1981.
By J. Nies.
Washington, D.C.: Women's Equity Action League, 1981.
(In process)

DEV. | GRAD. | LIB. X

Not a directory per se. Examines discrimination against women in the awarding of fellowships. Does, however, include some pertinent sources.

k. WOMEN IN FELLOWSHIP AND TRAINING PROGRAMS.
By C. Attwood.
Washington, D.C.: Association of American Colleges, 1972.
Pamphlet File: "Scholarships and Fellowships.

DEV. | GRAD. | LIB. X

27. Youth Agencies

a. Utech, Ingrid.
STALKING THE LARGE GREEN GRANT: A FUND RAISING MANUAL FOR YOUTH SERVING AGENCIES.
Washington, D.C.: National Youth Alternative Project, 1976.
Ref HV 1421 U89

DEV.	GRAD.	LIB.
		X

IX. PROPOSAL WRITING AND GRANTSMANSHIP

A. Belcher, Jane C., and Julia M. Jacobsen.
IDEAS, IDEAS, IDEAS: A PROCESS FOR DEVELOPMENT OF IDEAS.
Washington, D.C.: Government Relations Office, 1976.

DEV.	GRAD.	LIB.
	X	

B. Coleman, William, ed.
CASEBOOK OF GRANT PROPOSALS IN THE HUMANITIES.
New York: Neal-Schuman, 1982.
Ref AZ 188 U5 C37

DEV.	GRAD.	LIB.
		X

Second volume in a series on humanities grants. This complements the first volume - Grants in the Humanities: A Scholar's Guide to Funding Sources. Fourteen successful grant proposals are reproduced with commentary and analysis.

C. Conrad, Daniel Lynn.
THE NEW GRANTS PLANNER: A SYSTEMS APPROACH TO GRANTSMANSHIP.
San Francisco: Public Management Institute, 1980.
Ref HV 41 C75

DEV.	GRAD.	LIB.
		X

D. Conrad, Daniel Lynn.
THE GRANTS PLANNER: A SYSTEMS APPROACH TO GRANTSMANSHIP.
San Francisco: Institute for Fund Raising, 1977.
Ref HV 41 C75

DEV.	GRAD.	LIB.
		X

Includes steps to a grant readiness system; a checklist of tips on writing proposals; "how to" information, such as worksheets, forms, etc.

E. _____.
THE QUICK PROPOSAL WORKBOOK: HOW TO PRODUCE BETTER GRANT PROPOSALS IN 25% TO 50% LESS TIME.
San Francisco: Public Management Institute, 1980.
(On order)

DEV.	GRAD.	LIB.
X		X

F. Dermer, Joseph.
HOW TO WRITE SUCCESSFUL FOUNDATION PRESENTATIONS.
New York: Public Service Materials Center, 1980.
AS 911 A2 D43u 1980.

DEV.	GRAD.	LIB.
X		X

G. Flesch, Rudolf.
ART OF READABLE WRITING.
New York: Collier Books, 1949.
PE 1408 F61a

DEV.	GRAD.	LIB.
		X

H. Gayley, Henry L.
HOW TO WRITE FOR DEVELOPMENT: BETTER COMMUNICATIONS BRINGS BIGGER DOLLAR RESULTS.
Alexandria, VA: CASE Publications, 1981.
(On order)

DEV.	GRAD.	LIB.
		X

I. GRANT WRITER'S HANDBOOK. 2v.
San Francisco: Public Management Institute.
Ref HG 177 G76

DEV.	GRAD.	LIB.
		X

Companion to the NEW GRANTS PLANNER. Focus is more on "how you do it" than "what you do." Practical, useful information. Includes forms, worksheets, checklists - even a funding market quiz.

J. GRANTSMANSHIP: MONEY AND HOW TO GET IT.
Ed. by John S. Greene.
Orange, NJ: Academic Media, 1978.
HG 174 G76

DEV.	GRAD.	LIB.
	X	X

Foundation and government grant writing included.

K. THE GRANTSMANSHIP WORKPLAN.
Woodland Hills, CA: Eckman Center, 1977.

DEV.	GRAD.	LIB.
	X	

L. Hall, Mary.
DEVELOPING SKILLS IN PROPOSAL WRITING.
Corvallis, OR: Continuing Education Publications, 1971.
Q 180.55 P7 H17 1971

DEV.	GRAD.	LIB.
		X

M. _____.
DEVELOPING SKILLS IN PROPOSAL WRITING. 2nd ed.
Portland, OR: Continuing Education Publications, 1977.
(In process)

DEV.	GRAD.	LIB.
		X

N. Hill, William J.
GRANT WRITING MADE EASY: FIVE STEPS TO EASIER PROPOSAL WRITING; TWENTY WAYS TO IMPROVE YOUR WRITING SKILLS; HOW TO PRE-EVALUATE YOUR PROPOSALS.
Steamboat Springs, CO: Grant Development Institute, 1973.
HG 177 H64w 1973

DEV. GRAD. LIB. X

O. _____.
SUCCESSFUL GRANTSMANSHIP.
Steamboat Springs, CO: Grant Development Institute, 1979.
HG 177 H64

DEV. GRAD. LIB. X

P. Holtz, Herman.
GOVERNMENT CONTRACTS: PROPOSALMANSHIP AND WINNING STRATEGIES.
New York: Plenum Press, 1979.
HD 3860 H64

Deals with public contracts and proposal writing. Business oriented.

DEV. GRAD. LIB. X

Q. Kiritz, Norton J.
PROGRAM PLANNING AND PROPOSAL WRITING.
Los Angeles: Grantsmanship Center, 1979.
Pamphlet File: "Grants-in-Aid."

Reprint from The Grantmanship Center News.

DEV. GRAD. LIB. X

R. Krathwohl, David.
HOW TO PREPARE A RESEARCH PROPOSAL: SUGGESTIONS FOR THOSE SEEKING FUNDS FOR BEHAVIORAL SCIENCE RESEARCH.
Syracuse, NY: Syracuse University, 1966.
Q 180 K89

DEV. GRAD. LIB. X

		DEV.	GRAD.	LIB.
S.	Mager, Robert F. PREPARING INSTRUCTIONAL OBJECTIVES. Palo Alto, CA: Fearon Publishers, 1975. LB 1029 A85 M19 1975			X
T.	Morrow, John C., Dr. A BASIC GUIDE TO PROPOSAL DEVELOPMENT. Silver Spring, MD: Business Publishers, Inc., 1977.		X	
U.	Orlich, Donald C. and Patricia Rend Orlich. THE ART OF WRITING SUCCESSFUL R AND D PROPOSALS. Pleasantville, NY: Redgrave Publishing Company, 1977. Ref Q 180.55 P7 O71			X
V.	THE PROPOSAL WRITER'S SWIPE FILE: TWELVE PROFESSIONALLY GRANT PROPOSALS PROTOTYPES OF APPROACHES, STYLES AND STRUCTURES. Ed. by Jean Brodsky. Washington, D.C.: Taft Corporation, 1973. H 91 T12	X		X
W.	THE PROPOSAL WRITER'S SWIPE FILE III: 15 PROFESSIONALLY WRITTEN GRANT PROPOSALS... PROTOTYPE OF APPROACHES, STYLES, AND STRUCTURES. Ed. by Susan Ezell. Washington, D.C.: Taft Corporation, 1981. H 91 P965 1981			X

		DEV.	GRAD.	LIB.
X.	Teague, Gerald V. and Betty S. Heathington. THE PROCESS OF GRANT PROPOSAL DEVELOPMENT. Bloomington, IN: Phi Delta Kappa, 1980. *Number 143 in Phi Delta Kappa's Fastback Series. A concise pamphlet on the grant process, especially proposal writing.*			X
Y.	Weiss, Carol H., ed. EVALUATING ACTION PROGRAMS. Boston, MA: Allyn and Bacon, Inc., 1972. H 62 W429	DEV.	GRAD.	LIB. X
Z.	WHAT WILL A FOUNDATION LOOK FOR WHEN YOU SUBMIT A GRANT PROPOSAL? New York: The Foundation Center, 1972. Pamphlet File: "Grants-in-Aid."	DEV. X	GRAD.	LIB. X

X. FUND RAISING

		DEV.	GRAD.	LIB.
A.	AMERICA'S MOST SUCCESSFUL FUND RAISING LETTERS. Ed. by Joseph Dermer. New York: Public Service Materials Center, 1976. HV 41 A51	DEV.	GRAD.	LIB. X
B.	THE ART OF FUND RAISING. New York: Harper, 1975.	DEV. X	GRAD.	LIB.
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Weekly. Major grants listed.

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B. COMMERCE BUSINESS DAILY.

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Available at California State College, Stanislaus.

C. EDUCATIONAL RESOURCES SYSTEMS, INC. NEWSLETTER.

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Monthly. Lists grants and deadlines.

D. FEDERAL NOTES.
San Anselmo, CA: Federal Development Associates.

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Semimonthly. "Information on sources of federal funds for education; deadlines for applications, etc."

E. FEDERAL REGISTER.

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Includes proposed charges in regulated areas, announcing new grant programs or changes in current programs. Current issues in Graduate School Office; last 18 months in Library.

F. FEDERAL RESEARCH REPORT.
Silver Spring, MD: Federal Research Group.

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Biweekly. "Reports on government activities related to funds for research, education and associated areas." Grant deadlines given.

G.	FOUNDATION NEWS. *Bi-monthly.*	DEV.	GRAD.	LIB.
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J.	GRANTSMANSHIP CENTER NEWS. *Bimonthly. Articles on both governmental and foundation funding. Available at the Stockton Public Library.*	DEV.	GRAD.	LIB.
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A. FEDERAL ASSISTANCE PROGRAM RETRIEVAL SYSTEM (FAPRS) — DEV. | GRAD. | LIB.

Catalog of Federal Domestic Assistance now available on-line at selected sites. Contact Office of Management and Budget (OMB) for the nearest agency with a FAPRS terminal.

B. FOUNDATION DIRECTORY. Current year's data. Semiannual updates. New York: Foundation Center. — DEV. | GRAD. | LIB. X

Descriptions of 3,200 foundations which have assets of $1 million or more or which make grants of $100,000 or more annually.

C. FOUNDATION GRANTS INDEX, January, 1973 - to present. Bimonthly updates. New York: Foundation Center. — DEV. | GRAD. | LIB. X

Information on grants awards by more than 400 major American philanthropic foundations.

D. GRANTS DATABASE, 1977 - present. Monthly update. Phoenix, AZ: Oryx Press. — DEV. | GRAD. | LIB. X

More than 1,500 grant programs available though government sources and private foundations.

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Records of 21,800 U.S. foundations which award grants regardless of the assets of the foundation or of the total number of grants awarded annually. "Particularly useful for indicating sources of funding for local projects."

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